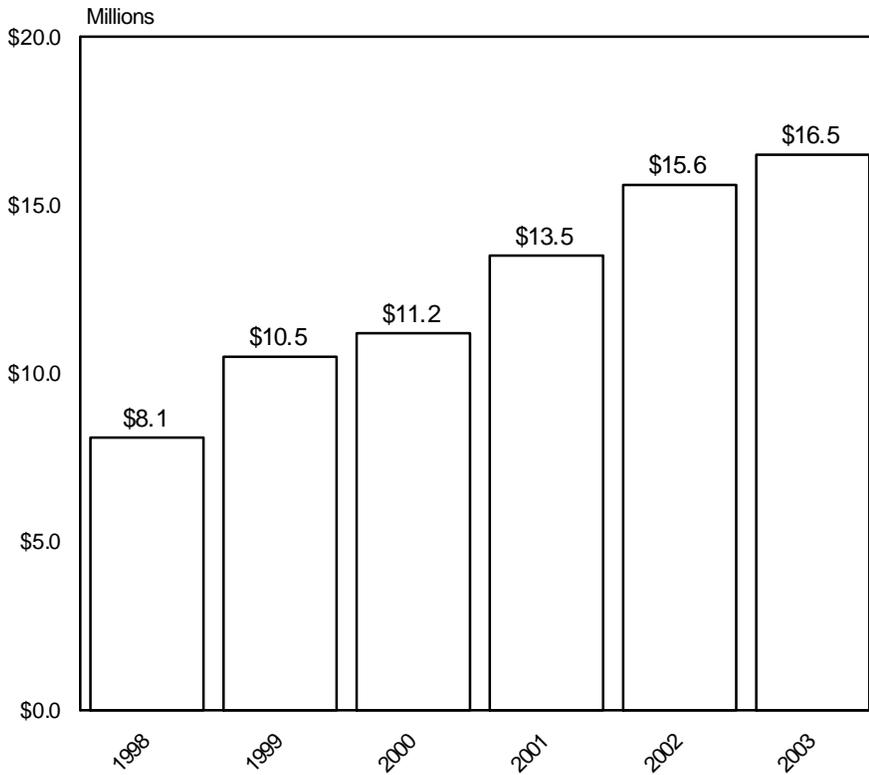


Financial Analysis

Financial Indicators	7 - 2
Major Revenues	7 - 7
Revenue and Expenditure Summary	7 - 15
Summary of Expenditures	7 - 16
Summary of Revenues	7 - 17

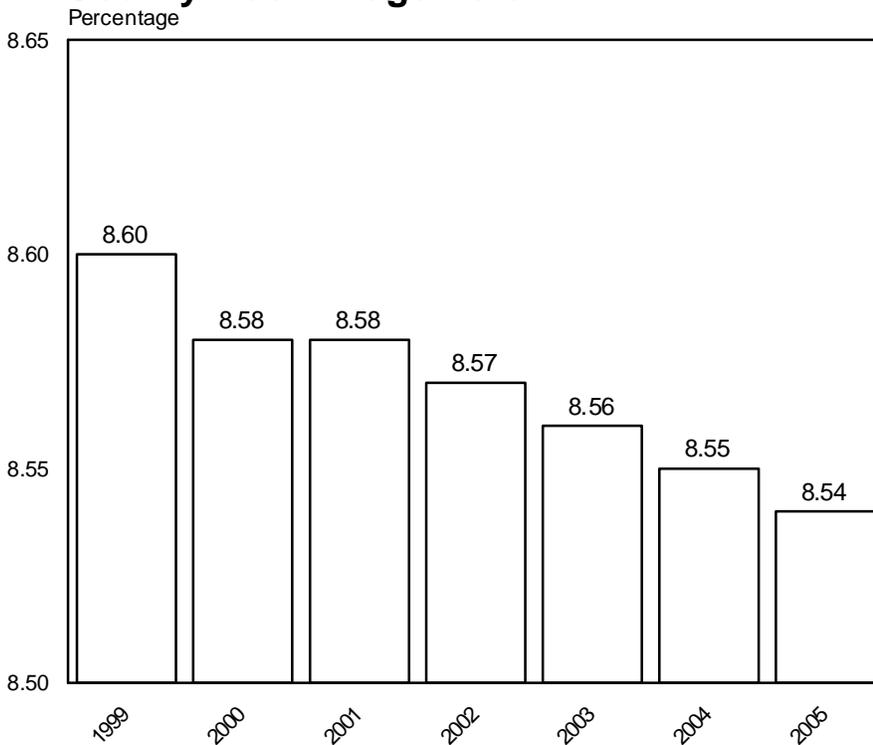
Major Revenues

General Fund - Fund Balance



General Fund - Fund Balance: The General Fund balance has grown steadily over the past five fiscal years to \$16.57 million.

Countywide Millage Rate

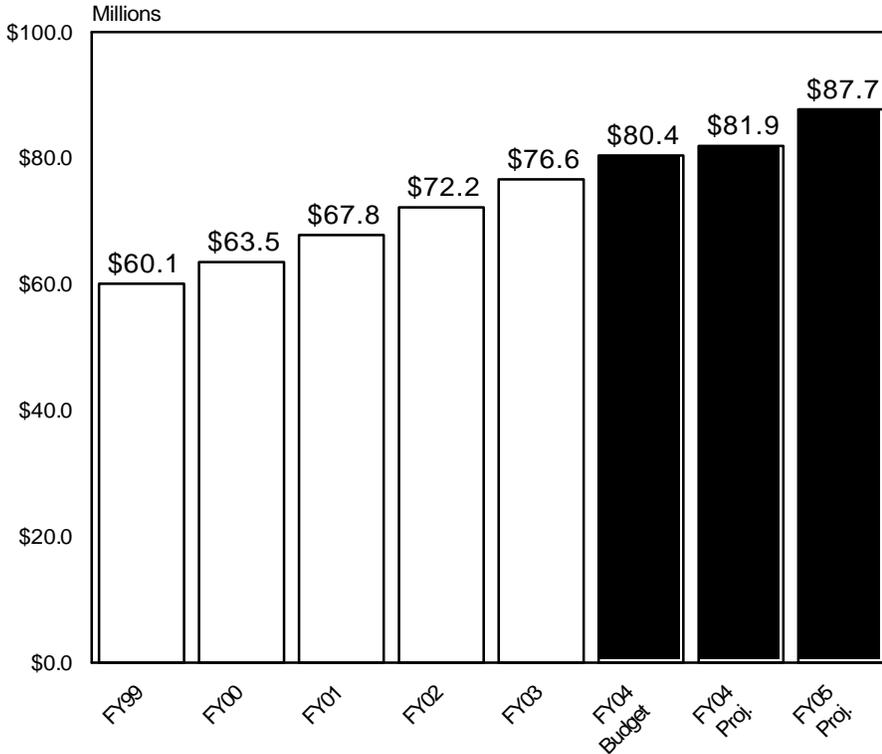


Countywide Millage Rate: The Countywide millage rate has been reduced from 8.86 to 8.54, or 0.32 mills, since FY93. Based on 1 mill generating approximately \$10.7 million, this reduced millage rate equates to approximately \$3.0 million in tax savings to the public annually. Correspondingly, this is less revenue the County receives on an annual basis.

Major Revenues

Ad Valorem Property Taxes

Fiscal Year Actuals & Projections



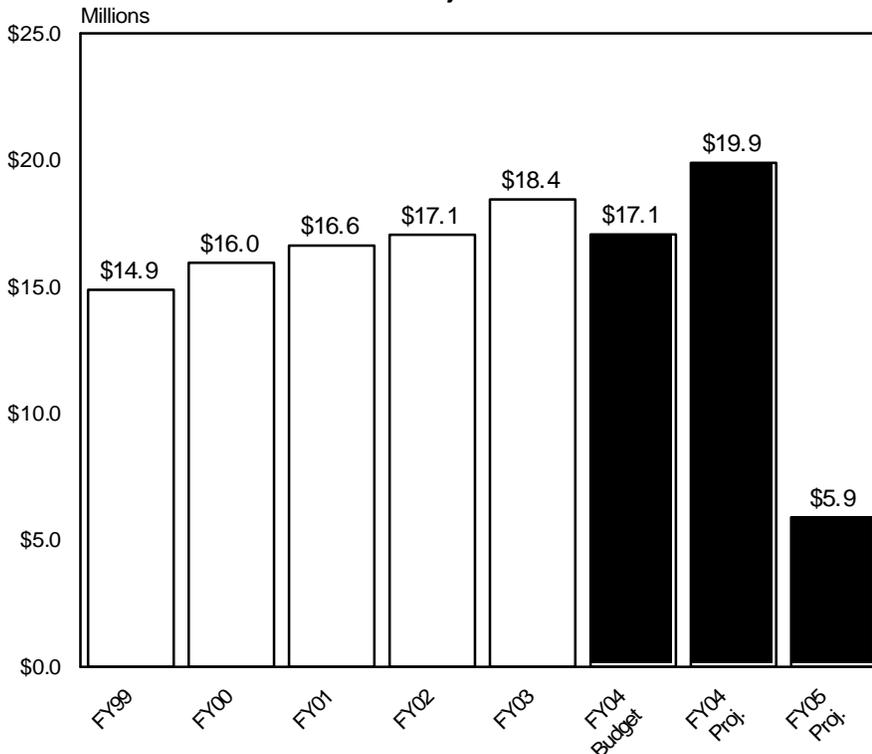
Background: Ad Valorem Property Taxes are derived from all non-exempt real and personal properties located within the County. The amounts reflected are the combined General Fund and Fine and Forfeiture Fund levies. The millage rate generating these collections has decreased from 8.66 in FY95 to 8.54 in FY05. The non-voted Countywide millage rate is constitutionally capped at 10 mills (Article VII, Section 9(a) and (b)).

The revenues reflected here represent 95% of anticipated revenues and do not include Municipal Services Taxing Unit (MSTU) property tax revenues.

Preliminary Forecast: Based on tentative property taxable values and millage rates, it is estimated that ad valorem collections will be approximately \$87.7 million at the statutory 95% budgeted level. This reflects an increase over the current FY04 Budget of \$80.4 million.

1 Cent Sales Tax Distribution

Fiscal Year Actuals & Projections

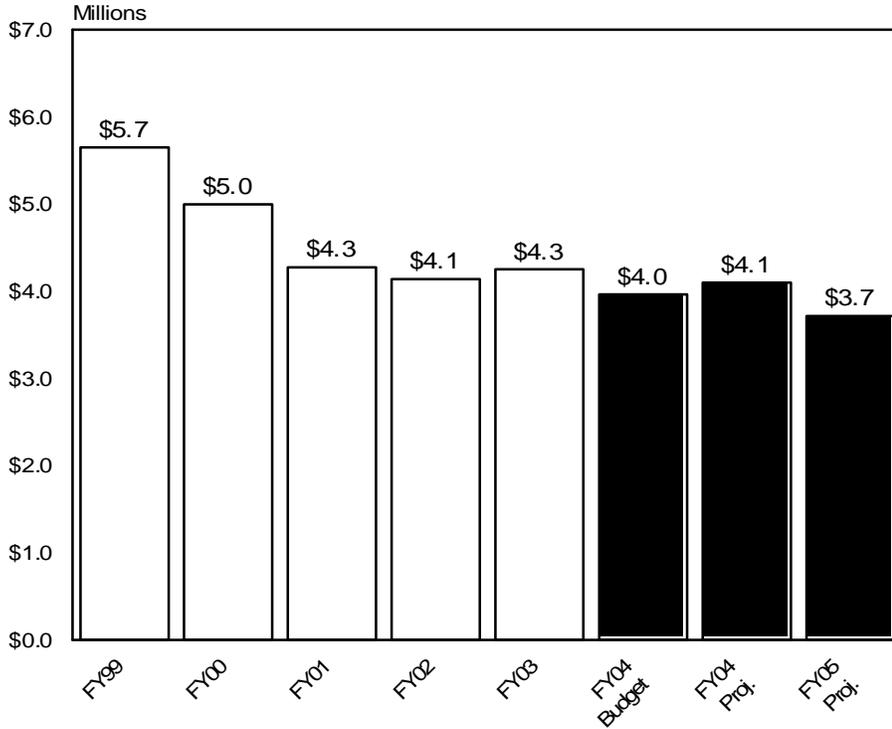


Background: The Local Government Infrastructure Sales Tax (Local Option) is a 1 cent sales tax on all transactions up to \$5,000. Per an Interlocal with the City, the revenue is split 52.84% County and 47.16% City. The numbers reflect the County's share. Per the December 1989 referendum, the sales tax was to be levied for 15 years. As the result of the November 2000 referendum, the sales tax has been extended for an additional 15 years.

Preliminary Forecast: Based on current trends, this revenue is projected to stay level at FY04 projected collections which is 7% over the FY04 budget of \$17.07 million. Due to the sunseting of this tax, only three months of this revenue are expected to be collected in 2005.

Major Revenues

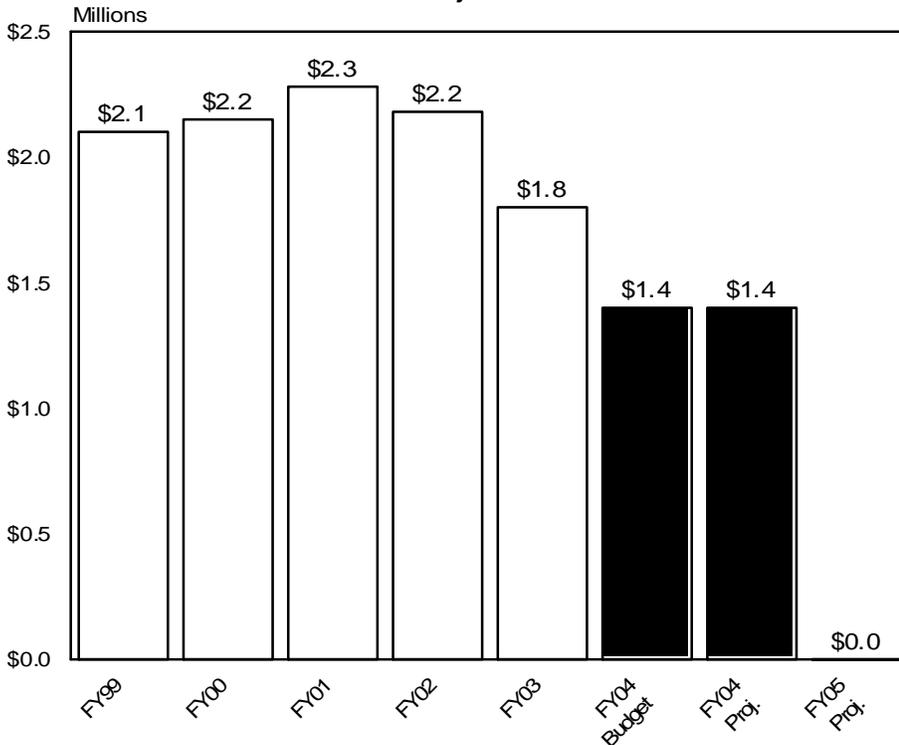
State Revenue Sharing Tax
Fiscal Year Actuals & Projections



Background: The Florida Revenue Sharing Act of 1972 was an attempt by the Legislature to ensure a minimum level of parity across units of local government. Currently, the Revenue Sharing Trust Fund for Counties receives 2.9% of the net cigarette tax collections and 2.25% of sales and use tax collections. Effective July 1, 2004, the distribution formula reduces the County's share to 2.044% or a net reduction of approximately 10%. The sales and use tax collections provide approximately 96% of the total revenue shared with counties, with the cigarette tax collections making up the small remaining portion. These funds are collected and distributed on a monthly basis by the Florida Department of Revenue.

Preliminary Forecast: Based on current trends, staff anticipates revenue collections in the current year to be slightly above the budgeted FY04 amount. The FY05 projection of \$3,715,813 reflects estimated reductions resulting from implementing Article V/ Revision 7 legislation in the last quarter of FY 04.

County Court Fines
Fiscal Year Actuals & Projections



Background: County Court Fines and Forfeits are revenues received from court ordered fines, costs, and penalties from statutory offenses and ordinance violations, as well as forfeits resulting from the confiscation of deposits or bonds. In accordance with Article V, Revision 7, with the transition of Court functions to the State, effective July 1, 2004, the County will no longer receive these funds.

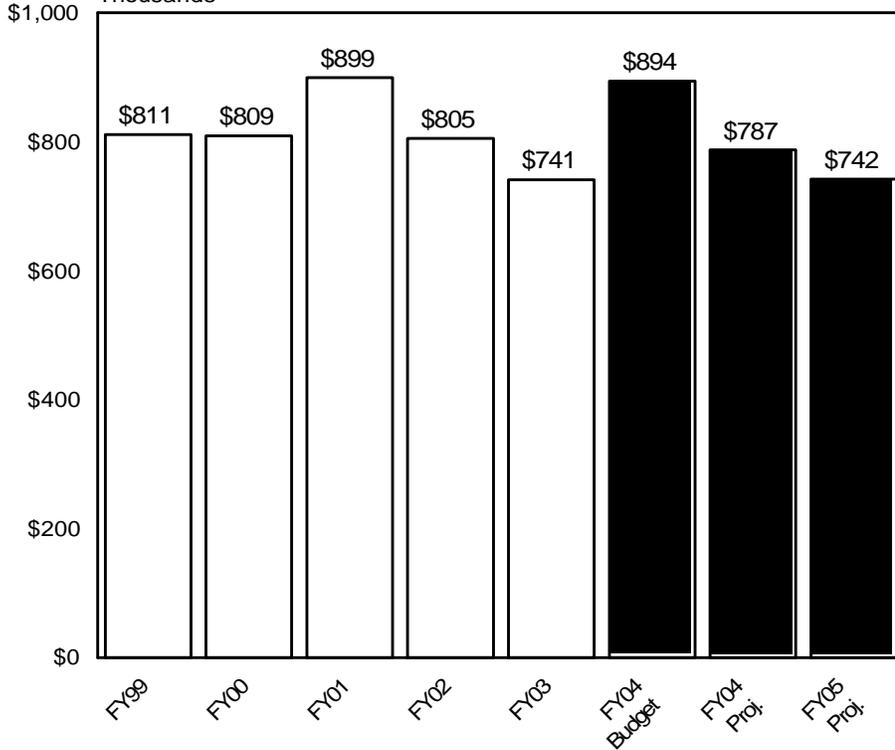
Preliminary Forecast: The FY05 projection of zero reflects no revenue due to the implementation of Article V/Revision 7 legislation in the last quarter of FY 04.

Major Revenues

Probation Fees

Fiscal Year Actuals & Projections

Thousands



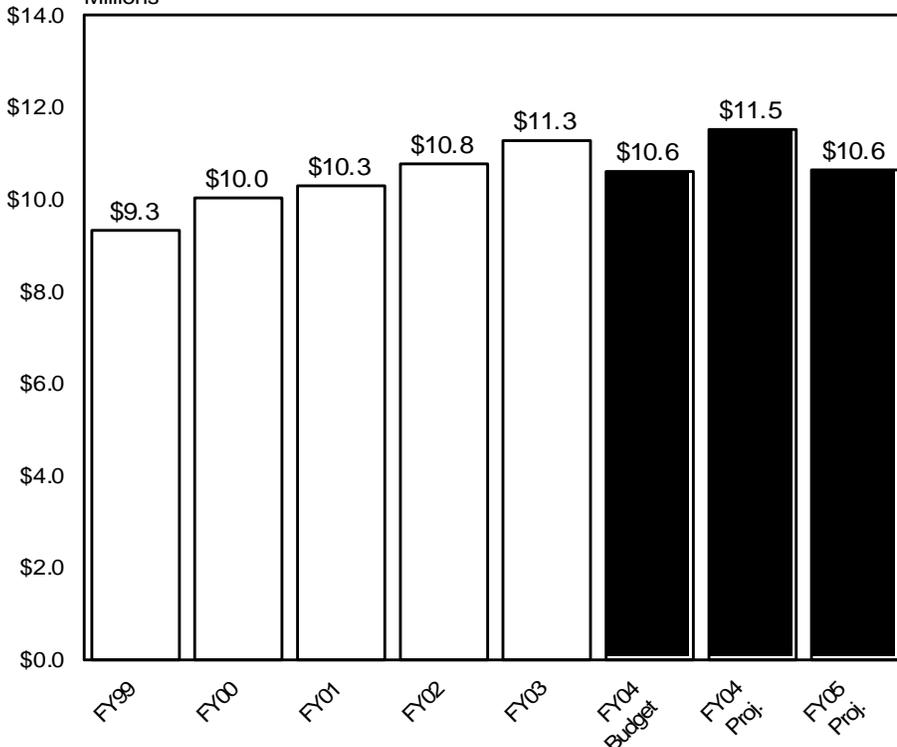
Background: This revenue source is a combination of County Court Probation fees, Alternative Community Service fees, Alternative Community Service No-Show fees (all governed by Florida Statute 948) and Pre-Trial Release fees, governed by an Administrative Order. These fees are collected from individuals committing infractions that fall within the jurisdiction of Leon County Courts. The amount of each individual fee is expressly stated in either the Florida Statute or the Administrative Order.

Preliminary Forecast: Based on the current collections, staff anticipates this revenue to decrease approximately 17% over the FY 04 budgeted revenues.

Local Government 1/2 Cent Sales Tax

Fiscal Year Actuals & Projections

Millions



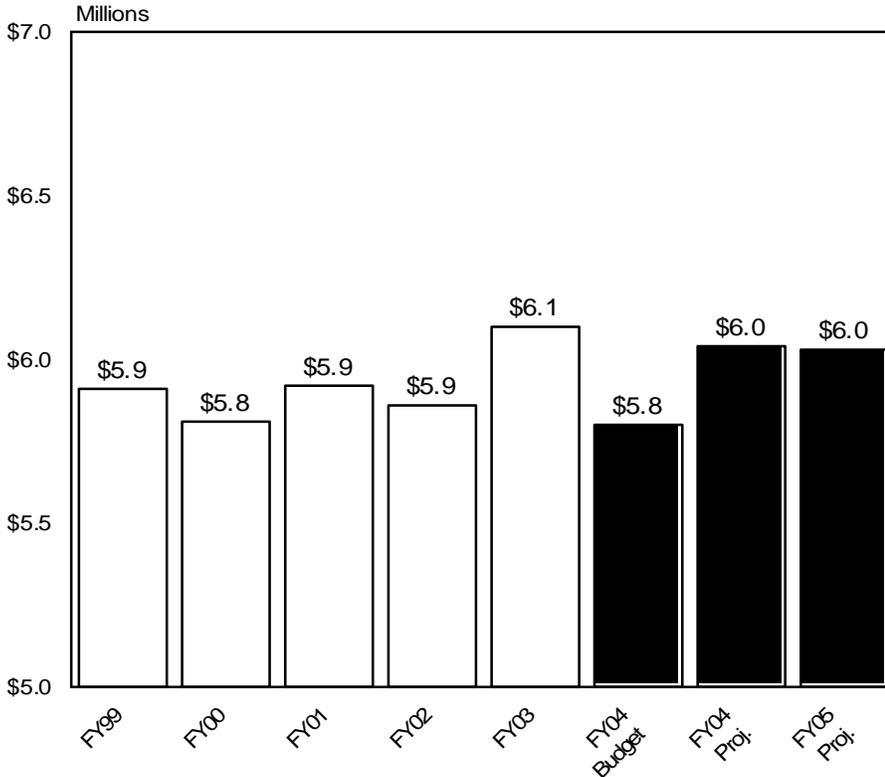
Background: The Local Government 1/2 Cent Sales Tax is based on 9.653% of net sales tax proceeds remitted by all sales tax dealers located within the County. Effective July 1, 2004, the distribution formula reduces the County's share to 8.814% or a net reduction of approximately 9.5%. Revenue is shared between County (56.6%) and City (43.4%) based on a statutory defined distribution formula. Amounts shown are County share only. (FL Statutes Part VI, Chapter 218)

Preliminary Forecast: The FY05 projection of \$10,640,000 reflects estimated reductions resulting from implementing Article V/Revision 7 legislation in the last quarter of FY04.

Major Revenues

Landfill Tipping And Transfer Station Fees

Fiscal Year Actuals & Projections

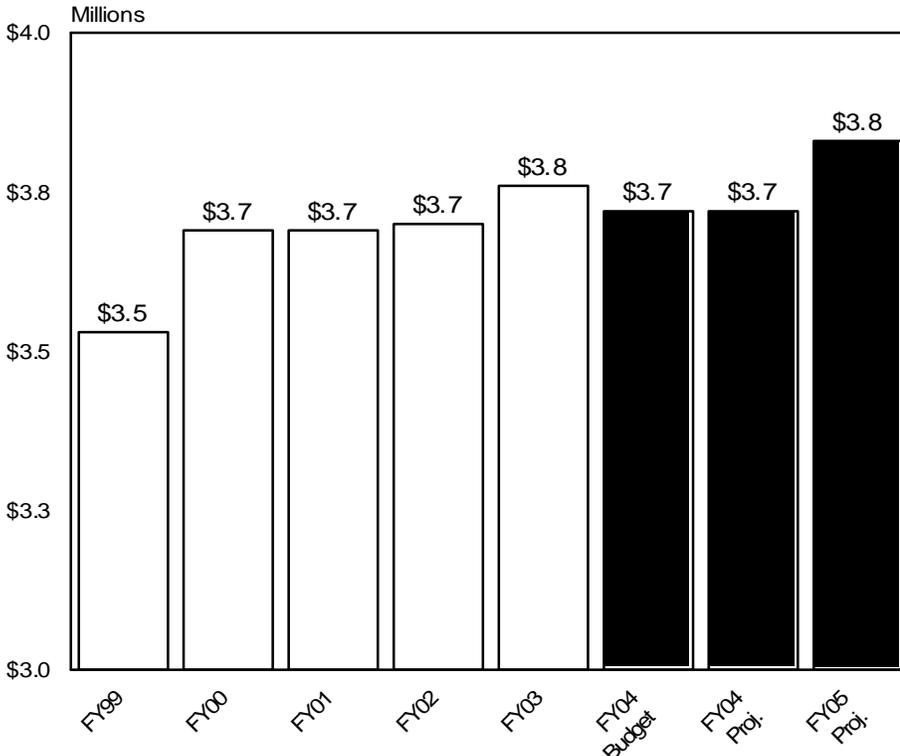


Background: This revenue reflects both Transfer Station receipts and Landfill Tipping Fees. Landfill Tipping Fees are revenues collected by the County for sorting, reclaiming and disposing of solid waste at the County landfill. Revenues collected will not only be used for the current operation of the landfill, but will be used for closure of the landfill, post-closure monitoring/ maintenance of the closed landfill and rate stabilization.

Preliminary Forecast: This revenue will remain constant through this year and into next fiscal year. The opening of the transfer station has had a relatively minor impact on overall revenues.

State Shared Gas Tax

Fiscal Year Actuals & Projections



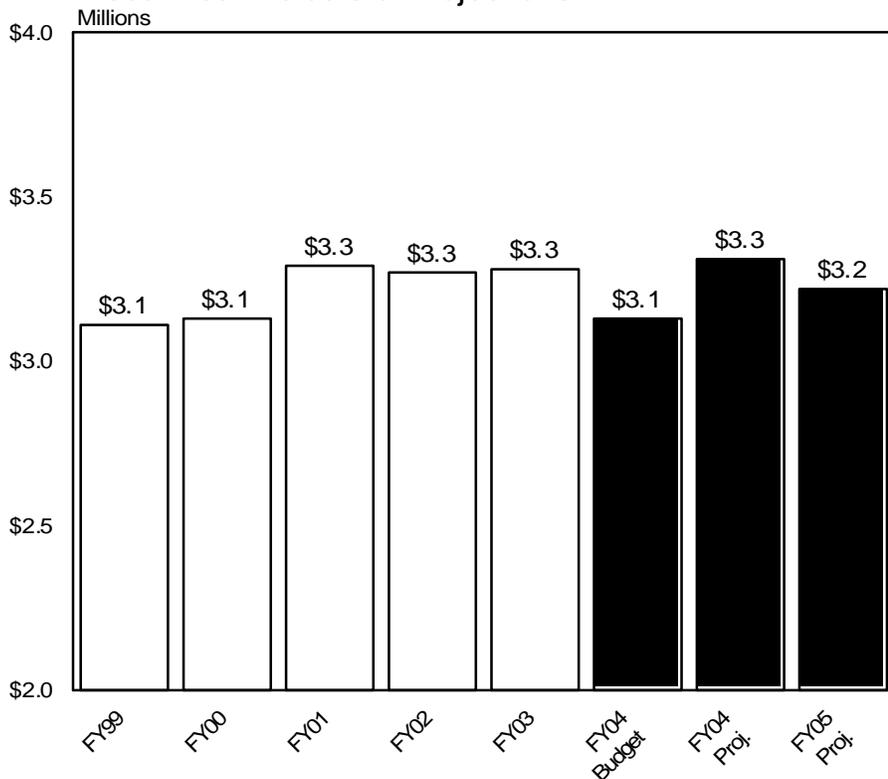
Background: State Shared Gas Taxes consist of two discrete revenue streams: County Fuel Tax (7th Cent) and the Constitutional Gas Tax (80/20; 2 cents). These revenues are all restricted to transportation related expenditures. (FI Statutes 206 and others) These revenue streams are disbursed from the State based on a distribution formula consisting of county area, population and collection.

Preliminary Forecast: Based on current trends, staff anticipates revenue collections in the current year to be slightly above budget.

Major Revenues

Local Option Gas Tax

Fiscal Year Actuals & Projections

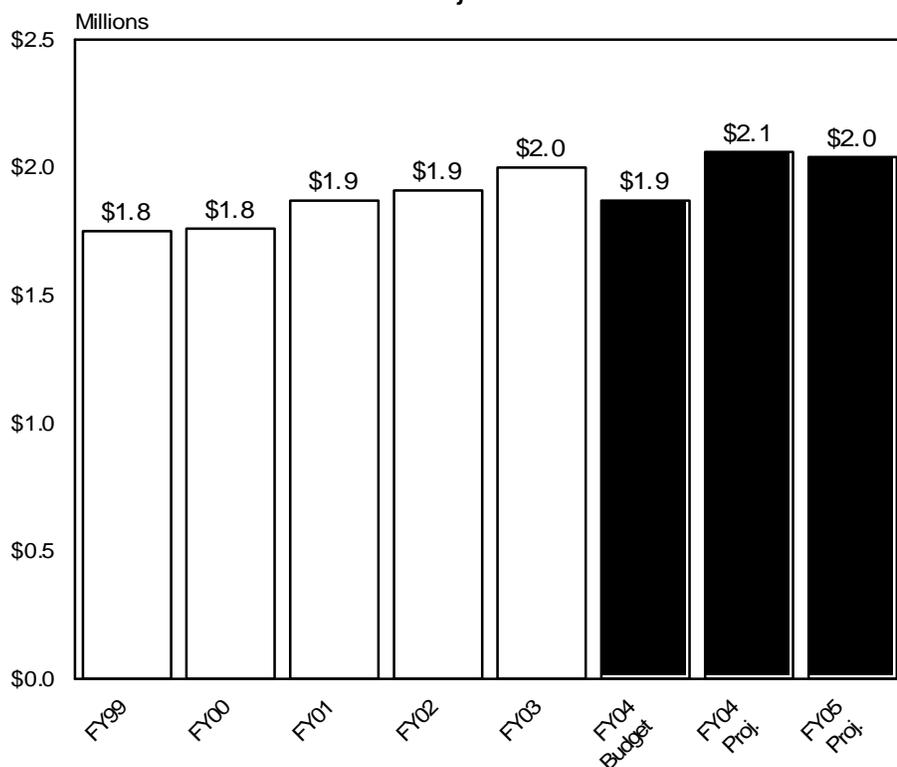


Background: The Local Option Gas Tax is a locally imposed 6 cents per gallon on every net gallon of motor and diesel fuel. Per the Interlocal agreements, this revenue is shared 50%- 50% for the first 4 cents between the City and County and 60% City and 40% County for the remaining 2 cents. This equates to the County 46% and the City 54%. Amounts reflected are County share only. Funds are restricted to transportation related expenditures. This gas tax sunsets in August 2015.

Preliminary Forecast: Based on current trends, staff anticipates this revenue stream to remain relatively constant.

Local Option Tourist Tax

Fiscal Year Actuals & Projections

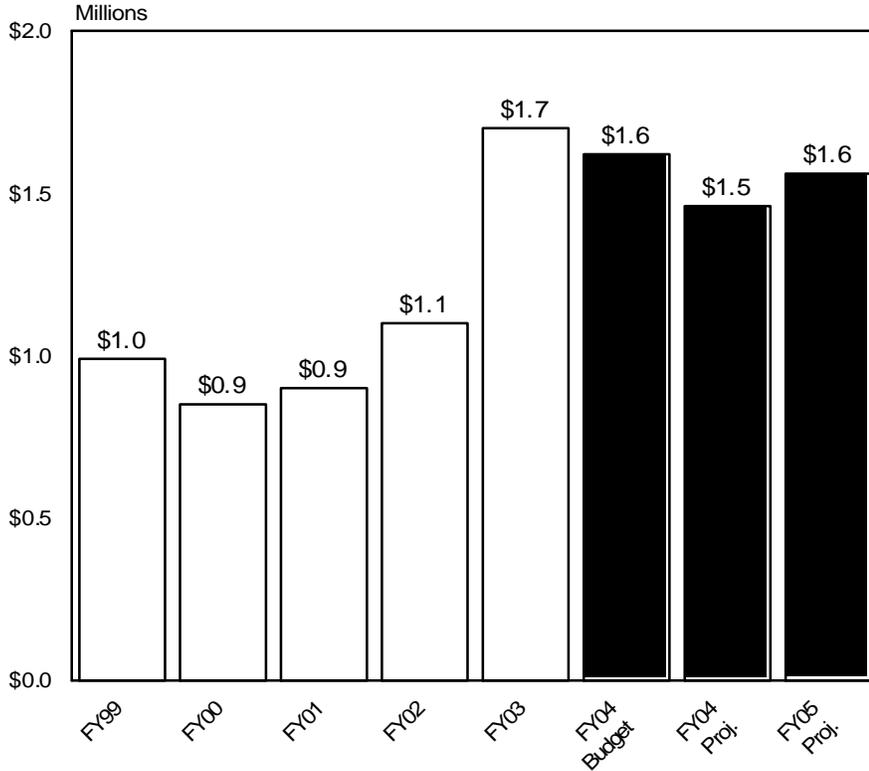


Background: This is a locally imposed 3% tax levied on rentals and leases of less than a six month duration. This tax is administered locally by the Tax Collector. The funds are restricted to advertising, public relations, promotional programs, visitor services and approved special events (Florida Statute 125.014).

Preliminary Forecast: Based on current trends, staff anticipates this revenue stream to grow 8% over the current FY04 budget of \$1,871,597. Any excess funds will accrue to fund balance and be allocated in future years.

Major Revenues

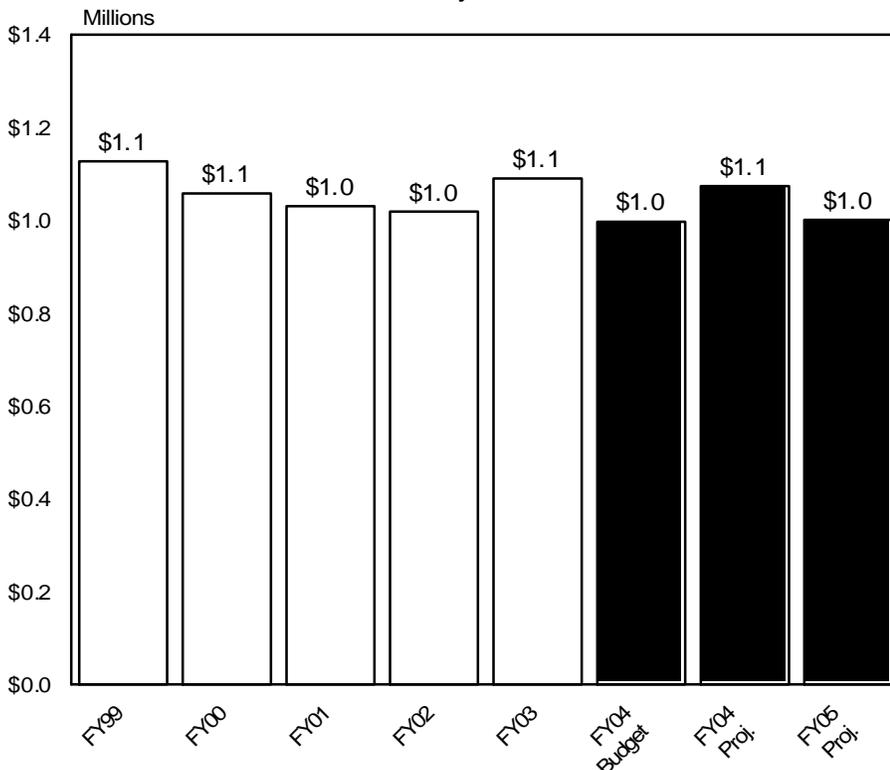
Environmental Permits
Fiscal Year Actuals & Projections



Background: Environmental permit/development review fees are revenues derived from development projects for compliance with stormwater, landscape, tree protection, site development, zoning, and subdivision regulations. The Board adopted a revised fee resolution effective October 1, 2002.

Preliminary Forecast: FY04 reflects anticipated increases based on a revised fee schedule. In FY03, the Board directed an increase in fees to reduce General Fund support for Growth Management activities.

Building Permits
Fiscal Year Actuals & Projections



Background: Building permit fees are revenues derived from developers of residential and commercial property and are intended to offset the cost of inspections to assure that development activity meets local, State and federal building code requirements. The County only collects permit fees for development occurring in the unincorporated area of the County.

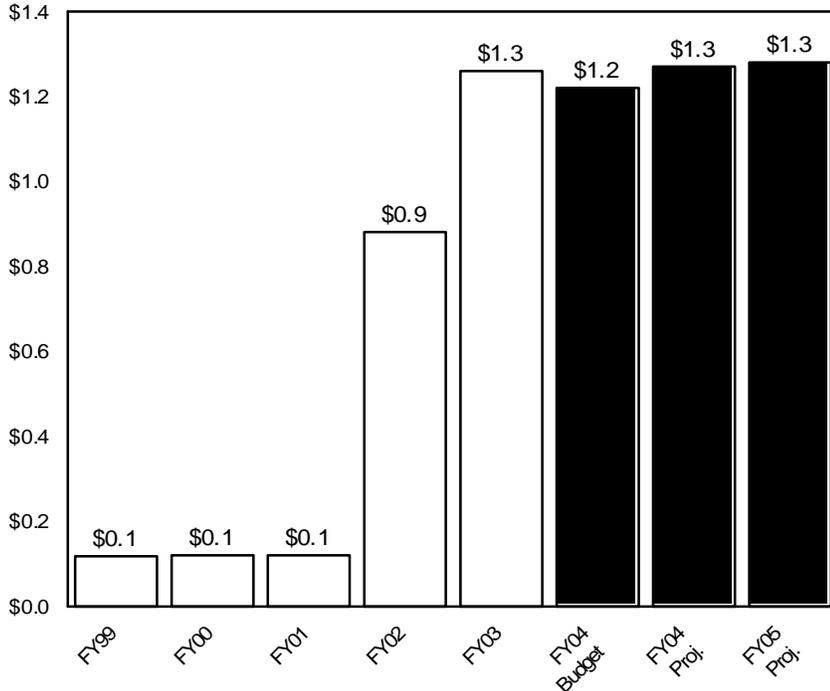
Preliminary Forecast: Based on current trends, staff anticipates this revenue stream to remain relatively constant.

Major Revenues

9th Cent Gas Tax

Fiscal Year Actuals & Projections

Millions



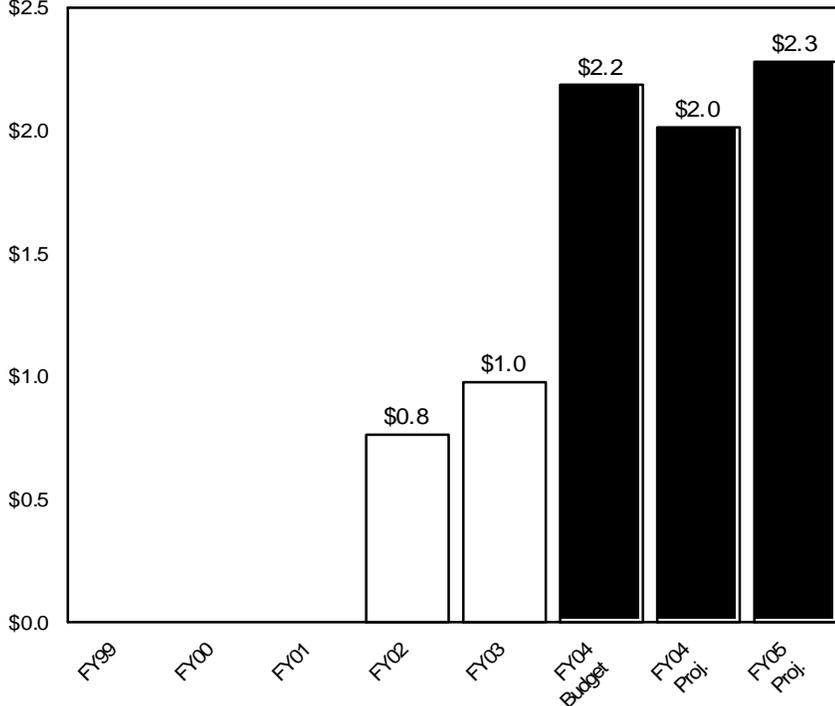
Background: Prior to FY02, the 9th Cent Gas Tax reflected a State imposed one cent tax on special and diesel fuel. Beginning in FY02, the County levies the amount locally on all fuel consumption. FY02 shows collections beginning in January for the locally imposed portion. FY03 is the first full year of collection.

Preliminary Forecast: Current year collections should exceed the FY04 budget of \$1.22 million by 4%. The FY05 estimate anticipates less than 1% growth over the FY04 budget. FY03 reflects the first full year of collection.

Telecommunications Tax

Fiscal Year Actuals & Projections

Millions



Background: The Telecommunications Tax combined seven different state and local taxes or fees by replacing them with a two-tiered tax, each with its own rate. These two taxes are (1) The State Communications Services Tax (State Tax) and (2) The Local Option Communications Services Tax (Local Option Tax). The county correspondingly eliminated its 5% Cable Franchise Fee and certain ROW permit fees.

The increase in Telecommunications Tax revenues reflects the implementation of the Charter county allowable rate of 5.22% which corresponds with the rate being levied by the City of Tallahassee. The County has dedicated the current year increase to flooded property acquisition and the elimination of the Water and Sewer Franchise Fee.

Preliminary Forecast: FY05 is projected to exceed the FY04 budgeted amount of \$2,185,998 by 4%.

