
LEON COUNTY

Business Training Resource Guide



Education Resources

FLORIDA A&M UNIVERSITY

Florida A&M University Small Business Development Center analysts provide small business entrepreneurs with management advice, technical guidance and educational opportunities to make sound business decisions and successfully operate their business. The center is part of a statewide network supported by the Small Business Administration. Programs are available at no cost or for a nominal fee.

850.599.3407 www.sbdcatfamu.org

FAMU's Office of Technology Transfer, Licensing and Commercialization (TTLC) is a resource that assists university employees and students with finding answers to questions about university technologies and intellectual property. Assistance is provided to help FAMU employees and students capitalize on their intellectual pursuits. These services include securing patents, finding licensing partners, marketing innovations, and incubating new technologies into viable companies (both technical and non-technical).

850.412.7232 www.research.famu.edu

FLORIDA STATE UNIVERSITY

The **Florida State University Center for Professional Development** offers certificate and non-credit courses primarily focusing on technology (CISCO, Oracle, MCSA, webmaster) and career enhancement programs (financial, legal, real estate). Courses are ideal for those changing career fields or established professionals seeking to increase job knowledge and personal growth.

850.644.3801 www.cpdlab.fsu.edu

The mission of the **FSU Office of Technology Transfer** is to encourage and assist technology development at FSU and facilitate the transfer of intellectual property to business and industry to provide benefits to the university, the economy and to improve the overall quality of life. Working closely with the Florida State University Research Foundation (FSURF), the Office of Technology Transfer assists the University's faculty, staff and students in their working relationships with business and industry, in all areas of the university research endeavor, for the purpose of furthering successful commercial applications of research.

850.644.6837 www.techtransfer.fsu.edu

The **Jim Moran Institute for Global Entrepreneurship (JMI)** has directly served over 2,500 businesses since its inception in 1995. The sole function of JMI is to guide entrepreneurs to success through services and resources, including executive coaching, training and roundtable forums, minority business assistance and a toll-free business information phone number with live staff providing practical business solutions.

800.821.7515 www.cob.fsu.edu/jmi

KEISER COLLEGE

Keiser College's **Continuing Education** programs emphasize technical and professional training, offering certifications and continuing education units in various health fields, information technology, financial planning and human resources.

850.906.9005 www.keisercollege.edu

LIVELY TECHNICAL CENTER

Lively Technical Center's **Workforce Education Certificate Programs** and **Continuing Education** courses include programs with high employability rates, offering industrial, health, maintenance and technology career tracks.

850.487.7555 www.livelytech.com

TALLAHASSEE COMMUNITY COLLEGE

Tallahassee Community College's **Center for Economic and Workforce Development** serves entrepreneurs by providing customized business performance assessments, consulting, training and grant assistance as well as offering continuing education and certification in health programs, human resources, insurance, management, manufacturing and technology.

850.201.8760 www.tcc.fl.edu/ewd/corporate/

Government Resources

CITY OF TALLAHASSEE ECONOMIC DEVELOPMENT DEPARTMENT

The City of **Tallahassee Economic Development Department** partners with public-private interests to promote a diversified economic development program based on community needs and strengths, keeps and enhances a high quality of life, fosters a positive business climate, ensures stability and expansion of existing businesses and attracts new targeted industries.

850.891.8886 www.talgov.com

ECONOMIC DEVELOPMENT COUNCIL OF TALLAHASSEE/LEON COUNTY, INC.

The **Economic Development Council of Tallahassee/Leon County, Inc** is a public-private partnership of business, government, education and community leaders collaborating in the establishment of incentive programs, workforce and development strategies for existing and new business. The EDC is dedicated to enhancing the Capital Region by promoting the attraction, creation and preservation of quality jobs, companies and investment opportunities that have a positive, lasting impact on the regional economy.

850.224.8116 www.taledc.com

ENTERPRISE FLORIDA, INC.

Enterprise Florida is a State-established non-profit partnership, founded to promote business and innovation in Florida. Enterprise Florida's mission is to diversify Florida's economy and create higher-wage jobs for its citizens by supporting, attracting and helping to create businesses in high-growth industries. This mission is accomplished by providing businesses market research, statistical data, venture capital options, business incubation opportunities and incentive assistance.

850.488.6300 www.eflorida.com

WORKFORCE FLORIDA, INC.

Workforce Florida's Quick Response Training (for new and expanding businesses) and Incumbent Worker Training (for existing for-profit businesses) programs are helpful, cost-saving avenues to success. A local fiscal agent (Community College, Technical Center or University) is chosen to help customize training for businesses, whether initial training (Quick Response) or skills upgrade training (Incumbent Worker).

850.921.1119 www.workforceflorida.com

Other Resources

CAPITAL CITY CHAMBER OF COMMERCE

The **Capital City Chamber of Commerce** focuses on minority enterprises by advocating minority business growth, expansion and positive working relationships with the public. The Chamber achieves these goals through programs designed to improve income potential, increase civic participation and enhance social and cultural development.

850.224-0152 www.capitalcitychamber.com

DOWNTOWN IMPROVEMENT AUTHORITY

Tallahassee's **Downtown Improvement Authority** is committed to the success of businesses within the 24-block downtown special tax-district. Technical assistance, statistical data and comprehensive downtown business information is available.

850.224.3252 www.tallahasseedowntown.com

GREATER TALLAHASSEE CHAMBER OF COMMERCE

The **Greater Tallahassee Chamber of Commerce** works to enhance the business climate of Florida's Capital City while ensuring economic prosperity and improving quality of life by providing information, training/education, networking opportunities and business advocacy.

850.224.8116 www.talchamber.com

NORTHWEST FLORIDA BLACK BUSINESS INVESTMENT CORPORATION

The **Northwest Florida Black Business Investment Corporation** was created by the Florida legislature specifically to aid the expansion of Black businesses in all Florida industries through education about special incentives, site location and workforce training.

850.224.1800 www.fbib.com/investement/northwest.htm

WORKFORCE PLUS

Workforce Plus is the workforce development board for Gadsden, Leon and Wakulla counties. Workforce Plus provides a link between businesses workforce needs and qualified individuals seeking employment in areas in demand.

850.414.0315 www.wfplus.org

Quick Reference Chart

Initial points of contact

Agencies with funding priority; will help determine needs of business and link with provider to deliver services.

Chambers of Commerce	Economic Development Council of Tallahassee/Leon County, Inc	Florida A&M University SBDC	Tallahassee Community College	Workforce Plus	Capital City Chamber of Commerce
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Service Providers

Will work directly with businesses to deliver services (ex: grant-funded training).

Does the business require workforce training?	Does the business require small business technical and management assistance?	Does the business require grants and incentive assistance?	Does the business require workforce placement assistance?
<div style="display: flex; flex-wrap: wrap;"> <div style="width: 50%;"> <p>Florida State University CPD</p> <p>Keiser College</p> </div> <div style="width: 50%;"> <p>Florida A&M University SBDC</p> <p>Florida State University JMI</p> </div> </div>	<div style="display: flex; flex-wrap: wrap;"> <div style="width: 50%;"> <p>Lively Technical Center</p> <p>Tallahassee Community College</p> </div> <div style="width: 50%;"> <p>Tallahassee Community College</p> </div> </div>	<div style="display: flex; flex-direction: column;"> <p>City of Tallahassee Economic Development Department</p> <p>Florida A&M University SBDC</p> <p>Workforce Florida</p> <p>Enterprise Florida</p> <p>Tallahassee Community College</p> </div>	<div style="display: flex; flex-direction: column;"> <p>Florida State University JMI</p> </div>

Specialized Services

Provide various management and technical assistance for those in qualifying categories in addition to those above...

Is the business minority-owned?	Is the business within the downtown tax district?	Is the business within an Enterprise Zone?
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